

Acquisition Opportunity

[AVSS] – Established Luxury Nail Salon Franchise

Corporation Type: LLC Location: DFW NAICS Code: 812113

T|V|G THE VANT GROUP

The company is a well-established and fast-growing national nail salon franchise founded 8 years ago in Florida. The company specializes in high quality nontoxic affordable luxury nail salon services. All training is done at the franchise's headquarters in Florida to ensure that all locations across the country are consistent in offering high end quality service. There is an Executive Director who run the company with the help of two Directors and three Assistant Directors. The seller works minimal hours in the business and their responsibilities in the business include; Payroll, recruiting/hiring, bookkeeping, leadership guidance.

ASKING

\$400,000

Top Details/Business Activity

- **Business Model:** Provides high-end affordable luxury nontoxic quality nail salon services, the business is semi-absentee
- **Turnkey Operations:** Company is guided by well-defined systems and processes
- **Management:** The company has an Executive Director and two Directors that run the day-to-day operations of the company.
- **Workforce:** The company has 10 full-time and 15 part-time employees who are highly skilled
- **Facility:** The company has 12 manicure stations & 7 pedicure stations (17 total service stations) plus 3 front desk stations & waiting area seating for 6-8
- **Established Brand:** National brand that has an excellent reputation for outstanding quality work
- **Clean Books and Records:** The seller runs through the company

Strengths

- Healthy clean products & nontoxic polishes
- Fume free & immaculately clean environment
- Fun lively vibe with beautiful trendy décor
- Positive team atmosphere, most talented nail artists in the area, staff always comes first

Weaknesses

- Not a rush in & out type of service, focus is on quality & luxurious experience
- Often have to book appointment days in advance, or weeks in advance for specific nail artist requests
- Not in a shopping center (standalone building), but plenty of foot traffic in the trendy nightlife area
- Highly dependent on staff, so employee retention of key roles is critical to success

Reason for selling:

- Extended family aging out of state, potential relocation.

Key Indicators (Cash Basis):

| Year (Financial Year End: 12/31) | 2022 \$'000 | 2021 \$'000 | 2020 \$'000 |
|-------------------------------------|----------------|----------------|----------------|
| Revenue | 766 | 842 | 374 |
| Gross Profit | 760 | 832 | 48 |
| Adj. EBITDA* | (33) | (25) | (208) |

*Profit before interest, tax, depreciation, amortization (non-cash items) including owner salary, one-time and discretionary expenses.

Included in offering:

- Assets: \$200,000

Business Days and Hours

- Monday & Friday: 10:00 am to 6:00 pm
- Tuesday – Thursday: 10:00 am to 8:00 pm
- Saturday: 9:00 am to 6:00 pm
- Sunday: 12:00 pm to 6:00 pm

Employees:

- The Company has a total of 10 full time employees and 15 part time employees. The key employees are an Executive Director, 2 Directors, and 3 Assistant Directors

Support and Training

- The Owner genuinely desires an effective business transition with seamless customer service through to the buyer. They will train a buyer for 30 days. An additional consulting contract can be obtained.

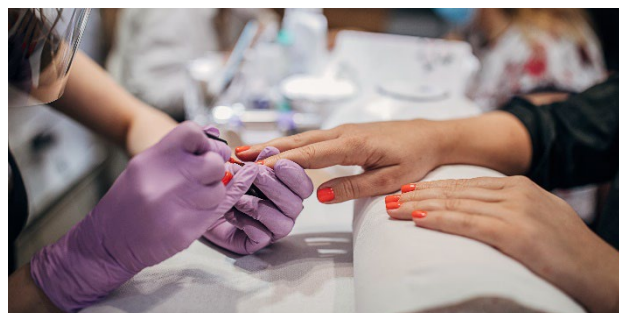
Next Steps

- In order for us to release the Confidential Information Memorandum, complete the Non-Disclosure Agreement and Buyer Profile and return to:

Alex Vantarakis, Managing Director

alex@thevantgroup.com

972.458.8989 ext. 102



T|V|G THE VANT GROUP

Georgetown Office Community | 17766 Preston Rd., Dallas, TX 75252 | Tel: 972.458.8989 | www.thevantgroup.com

CORPORATE/INVESTMENT GROUP CONFIDENTIALITY AGREEMENT

Established Luxury Nail Salon Franchise Sale Price & Down Payment: \$400,000

1. For good and valuable consideration, the receipt and sufficiency of which are acknowledged, the undersigned ("The Recipient") enters into this Confidentiality Agreement with The Vant Group, Inc., a Texas corporation ("the Broker") and for the benefit of the Broker's client (the "Company") that shall be identified by the information disclosed under this Confidentiality Agreement.
2. The Broker has attached hereto or has provided or may subsequently provide to the Recipient in connection herewith certain technical, financial, and/or business information (collectively the "Information") regarding the Company (as above designated) to facilitate an evaluation by the Recipient whether to acquire the Company or stock or assets thereof. The Recipient acknowledges that the Information is highly confidential and proprietary to the Company.
3. The Recipient shall not at any time, without prior written consent of the Company, furnish, copy, reproduce or distribute, in whole or in part, directly or indirectly, the Information to anyone, except Recipient's financial advisors, investors, tax advisors and attorneys, who may be furnished with the Information for the sole purpose of advising the Recipient as to the structure of any proposed purchase of the Company (or its stock or assets), and it will keep permanently confidential the Information and will use the Information only for the purpose set forth above. The Recipient shall be under no obligation to maintain as confidential any information which (a) Recipient can show by legally sufficient written evidence was in its possession prior to disclosure by the Broker and/or the Company; or (b) becomes generally available to the public in tangible form other than by acts or omissions of Recipient; or (c) is lawfully obtained from a third party. The Recipient shall not contact the Company to discuss the sale or purchase of the Company or the Information without prior written consent of the Broker.
4. The Recipient hereby indemnifies and holds harmless the Broker, and its agents, representatives, employees and attorneys, from and against any and all claims, liabilities, actions, causes of action and damages, arising from or relating to any injury or loss arising out of, from, or attributed to the transactions or matters subject hereof, or the actions, omissions, wrongful conduct or other breach of this Confidentiality Agreement by Recipient, which indemnification shall include, without limitation, reimbursement of attorney's fees and expenses incurred by the Broker in connection herewith.
5. The Recipient shall not enter into any agreement for the purchase of the Company or its stock or assets unless said agreement contains a provision wherein the parties thereto acknowledge that the Broker is the procuring cause of such agreement and the Broker is entitled to a broker's commission as agreed upon by the Company and the Broker.
6. While the Information is believed to be accurate, it is subject to change, error or withdrawal of offering, without notice. The Company and the Broker expressly disclaim any and all liability for representations or warranties, expressed or implied, contained in the Information, or, for omissions from it. The Company reserves the right to require the return of the Information at any time.
7. A facsimile transmission of this document is legal and binding.
8. The Recipient warrants that the undersigned is a duly authorized by the Recipient to enter into binding legal contracts on its behalf.
9. This Agreement contains the entire agreement between the parties hereto with regard to the subject matter hereof. If one or more of the provisions contained herein shall be held to be invalid, illegal or unenforceable, the balance of this Agreement shall remain in full force and effect. This Agreement shall be binding upon the parties' heirs, successors and assigns, where permitted. This Agreement may not be assigned by the Recipient without the prior written consent of the Broker. No ambiguity herein shall be resolved presumptively against any party. This Agreement shall be construed in accordance with the laws of the State of Texas, and the obligations of the parties are performable in Dallas, County, State of Texas, where venue shall lie for any actions brought hereunder.

RECIPIENT:

Company Name

Signature

Print Name

Date: _____

Street

City State Zip

Phone

Fax